



# SALES BULLETIN

To: All Distributor Principals (For distribution to appropriate personnel within your company).  
From: Manitex Dept: Sales  
No: 385 Date: 17 June 2005  
Subject: Organizational Changes

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Please make note of the following organizational changes, effective June 16, 2005.

**Scott Rolston** has been appointed General Manager. He possesses overall responsibility for all activities related to the manufacture and sale of the boom truck, sign crane and trolley boom lines. He has been with the company for 12 years. In those years, he has held various management positions in quality assurance, operations, purchasing and sales/marketing. Additionally he served as General Manager of the USTC facility in York, PA. Scott possesses a B.S. in Mechanical Engineering from Rice University and an MBA from The University of Texas at Arlington.

**Randy Robertson** has been promoted to Director, Sales and Marketing. In this position, Randy possesses management responsibility for all sales, marketing and product support activities for the same three product lines. During his eighteen years with the company, Randy has held positions of increasing responsibility in operations, manufacturing engineering, product support and sales. Most recently he has managed all product support and inside sales activities.

**Jeff Long** has been promoted to Product Support Manager. In this position, Jeff will manage all training, technical support and parts sales activities. Jeff has previously held positions of increasing responsibility in operations, aftermarket sales and product support. Most recently, he has filled the role of Senior Service Technician.

Contact information as follows:

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